

# **Real Estate**

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## **Managing the Complexities of**

## **Real Estate Businesses**

In the complex world of real estate, holding companies may contain dozens of special-purpose vehicles, subsidiaries and joint-venture companies. Co-financing arrangements, debt-repayment schedules, exchange-rate shifts and differing regulatory regimes are but some of the common risks that demand constant monitoring and management.

At the group treasury level, keeping track of group-wide transactions can be a complex and time-consuming process. If not carried out properly, errors can lead to poor decisions, exposure to unnecessary risks, and a failure to maximise the return on assets.

## **Keep Track of Complex Transactions**

CS Lucas' powerful treasury management solution helps real estate companies efficiently stay on top of their numerous day-to-day transactions, and comply with corporate governance regulations.

With the CS Lucas solution, real estate companies can better manage their funding profile and risk with 360° cash and funding visibility.

Real estate clients have found the following modules to be helpful:

# Instruments

## Purpose



### Bond Issue

Debt management



### Term Loan

Debt management funding



### Forex & NDF

Cross border funding and foreign exchange risk management



## **Money Market**

Working capital management



## **Interest Rate Swap**

Interest and foreign exchange risk management



## **Call & Sweep**

Short term quasi intercompany company funding



## **Contingent Liability**

Guarantees, Performance Bonds Use for project risk management



## **Cash Forecast**

Cash and Liquidity Management